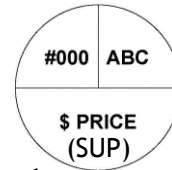


Guidelines for Selling at the MHOS Show & Sale

Some of these rules have changed, so please take a moment to review them.

If you're selling plants, please keep the MHOS rules in mind when preparing to sell. Remember that well-groomed plants will always sell better, and a picture of the blooms will help sell plants that are not in bloom at the sale time.

- Use light-colored labels only, with your member number and initials on the top half, and the price on the bottom half (see sample at right). Please be sure to use ONLY ONE color for your price stickers. This helps to simplify our check-out procedures, and will ensure that the accounting is done correctly.



Any color is fine, as long as it is light enough for the prices to be read.

- New!**
- Any member selling supplies should also note that on the label by adding an “SUP” under the price (see example). This is because the club takes 20% of member plant sales, but only 10% on member supply sales; be sure to mark labels on supplies so you are only charged 10%.
 - All pricing must be in 25 cent increments.
 - All items should have ONE label only.
 - Labels should be on the pot, but with about 1/3 of the label above the pot rim so it is easy to remove when we are processing purchases.
 - Plants must be free of packing materials and sleeves.
 - All plants and items should be individually priced (we cannot accommodate “3 for \$10” type pricing).
 - If you decide to change a price, you must prepare a new label and remove the old one. No cross-outs on labels, please.
 - Setup must be completed by 9:30am the day of the sale.